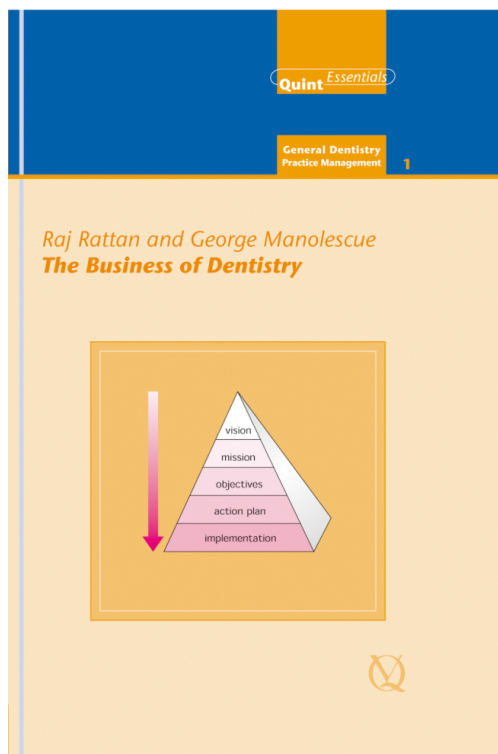


Informazioni sul libro



Autori: Raj Rattan / George Manolescuc
Titolo: The Business of Dentistry
Collana: QuintEssentials of Dental Practice

Testo breve:

This book explores the interface between clinical dentistry and the management of a modern dental practice. It covers a range of business areas, including the principles of financial management and the use of financial ratios and indicators in relation to practice profitability. There will be an overview of modern marketing techniques including the concept of branding.

Contents

Chapter 1. What Business Are We In?
Chapter 2. Success Factors
Chapter 3. Patient-centered Care
Chapter 4. Perception is Reality
Chapter 5. Marketing
Chapter 6. The Basic Principles of Finance
Chapter 7. Fee-setting
Chapter 8. Understanding Your Accounts
Chapter 9. Investment and Protections
Appendices
Index

Categorie: Gestione dello studio

Edizione: 1st Edition 2003
pagine: 160
Immagini: 45
Copertina: Hardcover
ISBN: 978-1-85097-058-3
Pubblicato: ottobre 2002

Quintessenza Edizioni S.r.l.

📍 Via C. Menotti 65
20017 Passirana di Rho (Milano)
Italia

☎ +39 (0)2 / 931 82 264

📠 +39 (0)2 / 931 86 159

✉ info@quintessenzaedizioni.it

🌐 <http://www.quintessenzaedizioni.it>