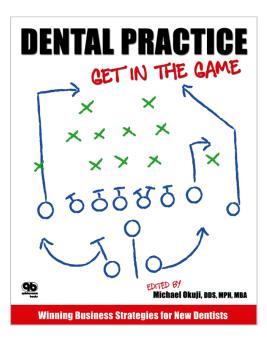
# QUINTESSENCE PUBLISHING UNITED KINGDOM



Edition:	1st Edition 2010
pages:	240
Images:	5
Cover:	Softcover
ISBN:	978-0-86715-492-4
Stock No.:	7116
Published:	March 2010
Price Subject to changes!	£5.00

### **Quintessence Publishing Company, Ltd.**

- Grafton Road KT3 3AB New Malden, Surrey **United Kingdom**
- **>** +44 (0)20 8949 6087
- +44 (0)20 8336 1484
- info@quintpub.co.uk
- S https://www.quintessence-publishing.com/gbr/en

## **Book information**

Editor:	Okuji, Michael
Title:	Dental Practice
Subtitle:	Get in the Game
Short text:	

Today, dental school graduates must be prepared to survive in a world of managed care, complicated tax scenarios, and complex business arrangements. In short, they need some business acumen. This book is written for senior dental students and recent graduates on the verge of entering the exciting and sometimes bewildering business of dental practice. The contributors, all of whom have experience in both private practice ownership and practice management education, offer advice and practical information to help new dentists start a successful career, without overwhelming them with business jargon and financial minutiae best left to accountants and business advisors. The introductory chapter helps readers examine their goals and objectives to determine their ideal career path. Subsequent chapters address issues such as finding a first job, purchasing or starting a new practice, insuring a practice and oneself, communicating with patients and staff, understanding basic financial aspects of dental practice, complying with regulations, managing managed care, and formulating a business plan. An invaluable resource for dental school students and graduates seeking the basic tools necessary to be knowledgeable consumers of professional advice.

### Contents

Chapter 01. Choosing a Path Chapter 02. Finding a Job Chapter 03. Purchasing a Practice Chapter 04. Starting a New Practice Chapter 05. Insuring Your Practice and Yourself Chapter 06. Communicating Effectively in Dental Practice Chapter 07. Understanding Basic Finances Chapter 08. Complying with Dental Practice Regulations Chapter 09. Managing Managed Care Chapter 10. Designing a Business Plan

#### Contributors

Frank Licari • Richard Nathan • David Okuji • Michael Okuji • Francis Serio • Eric Studley Scott Stafford

**Categories:** 

Practice Management